## MEMBERS PRESENT

<table>
<thead>
<tr>
<th>UPCC Members (2019-2020)</th>
<th>Representing</th>
<th>Present</th>
<th>Proxy Name</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evelina Sterling</td>
<td>CHSS: Dept. of Sociology &amp; Criminal Justice</td>
<td>☒</td>
<td>Melanie Holland</td>
<td>☐</td>
</tr>
<tr>
<td>Ryan Ronnenberg</td>
<td>CHSS: Dept. of History &amp; Philosophy</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Parminder Juneja</td>
<td>CACM: Dept. of Construction Management</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Bronne Dytoc</td>
<td>CACM: Dept. of Architecture</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Zeynep Kelani</td>
<td>COLES: Dept. of Economics, Finance, &amp; Quantitative Analysis</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Doug Moodie</td>
<td>COLES: Dept. of Management &amp; Entrepreneurship</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Kim Loomis</td>
<td>BAGWELL: Secondary and Middle Grades Education</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Shannon Howrey</td>
<td>BAGWELL: Dept. of Early Elementary and Childhood Education</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>William Griffiths</td>
<td>CSM: Dept. of Mathematics</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Michelle Head</td>
<td>CSM: Dept. of Chemistry and Biochemistry (UPCC Vice Chair)</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Janeen Amason</td>
<td>Wellstar CHHS: School of Nursing</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Jennifer Wade-Berg</td>
<td>Wellstar CHHS: Dept. of Social Work and Human Services (UPCC Chair)</td>
<td>☒</td>
<td>Amanda Morgan</td>
<td>☐</td>
</tr>
<tr>
<td>Nancy Conley,</td>
<td>COTA: School of Music</td>
<td>☒</td>
<td>Proxy Susan Vande Ven @1:30</td>
<td>☐</td>
</tr>
<tr>
<td>Amanda Wansa Morgan</td>
<td>COTA: Dept. of Theatre &amp; Performance Studies (UPCC Secretary)</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Felicia Mainell</td>
<td>University College: Department of Leadership and Integrative Studies</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Carol Lee Larsen</td>
<td>Univeresity College: Dept. of First Year and Transition Studies</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Brian Etheridge</td>
<td>Honors College: Director</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Sandip Das</td>
<td>SPSEET: Dept. of Electrical Engineering</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Ayse Tekes</td>
<td>SPSEET: Dept. of Mechanical Engineering</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Susan Vande Ven</td>
<td>CCSE: Information Technology</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>D. Michael Franklin</td>
<td>CCSE: Software Engineering and Game Design &amp; Development</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Susan Rouse</td>
<td>Gen Ed Council</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Xueying Chen</td>
<td>KSU Library System</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>JJ Lopez</td>
<td>SGA Representative</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Anissa Vega</td>
<td>Academic Affairs (non-voting)</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Kevin Gwaltney</td>
<td>Accreditation &amp; Policy (non-voting)</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
</tr>
<tr>
<td>Amy Jones</td>
<td>Academic Affairs (non-voting)</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
</tr>
</tbody>
</table>
Call to Order – 12:32pm

ANNOUNCEMENTS

- Invitation for folx to join the “0 credit hour community”
- Sub-committee working on a policy around cross-listing and cross-leveling
  - Won’t discuss until February 20th meeting (get through the catalog)

Remove from Consent:

- SCM2000
- MAED 1190
- MAED 2390
<table>
<thead>
<tr>
<th>Proposal AGENDA</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>- See List Below</td>
<td>- Is there concern about proposals affected by others going through Consent with some pulled off</td>
<td></td>
<td>☒ Motion to Approve By: D. Michael Franklin ☒ Motion Seconded By: Susan Vande Ven By: ☒ Approved – ALL ☐ Rejected Notes:</td>
</tr>
<tr>
<td>Amendment – if course problem for MAED courses and SCM course are resolved then we will revisit the entire proposal / if its not, we will pull those packages off Consent to Discuss</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>FinTECH Proposals</td>
<td>Various</td>
<td>- Motion to table</td>
<td>☒ Motion to TABLE FinTECH courses to February UPCC meeting By: Amanda Wansa Morgan ☒ Motion Seconded By: D. Michael Franklin By: ☒ Approved - ALL ☐ Rejected Notes:</td>
</tr>
</tbody>
</table>

CONSENT AGENDA
UNIVERSITY COLLEGE

Department of Leadership and Integrative Studies

- LDRS 3201 Leadership and Multiculturalism (New Course)
- LDRS 3401 Research and Inquiry in Leadership (New Course)
- LDRS 3700 Leadership and Gender (Title, Description, Prereq/Coreq)
- LDRS 3000 Foundation of Leadership: History, Theory, and Application (Title, Description, Prereq/Coreq)
- LDRS 3600 Ethics in Leadership (Description, Prereq/Coreq)

COLLEGE OF SCIENCE AND MATHEMATICS

Department of Ecology, Evolution, and Organismal Biology

- Biology, B.S.
  - BIOL 3398 Practical Internship
  - BIOL 4476 Mycology
- ENVS 4490 Special Topics in Environmental Science (New Course)
COLLEGE OF COMPUTING AND SOFTWARE ENGINEERING

Department of Information Technology

- Health Information Technology Certificate of Less than One Year (Program Deactivation)

BAGWELL COLLEGE OF EDUCATION

Department of Secondary and Middle Grades Education

- Middle Grades Education, B.S. (Language Arts, Mathematics, Science, and Social Studies Concentration)
  - EDMG 3300 Success in the Middle: Adolescent Development and Middle Grades Advocacy (Description, Prereq/Coreq, Credit Hour Distribution)
  - EDMG 3350 Planning, Instruction, and Assessment in Middle Grades (Prereq/Coreq, Credit Hour Distribution)
  - EDMG 4411 Seminar in Middle Grades Education (Credit Hour Distribution, Teaching Modality)
  - EDMG 4650 Yearlong Clinical Experience I (Description, Prereq/Coreq, Credit Hour Distribution)
  - EDM 3330 Methods and Materials for Middle Grades Content Area Reading and Writing (Description, Prereq/Coreq, Credit Hour Distribution)
  - EDM 3000K Survey of Life Science (Prereq/Coreq, Credit Hour Distribution)
  - EDM 3360 Classroom Management in the Middle Grades and Secondary Education (Description, Prereq/Coreq, Credit Hour Distribution)
  - MAED 3295 Mathematics for Middle Grades and Secondary Teachers (Prereq/Coreq)
  - MAED 3395 Geometric Proofs and Applications (Prereq/Coreq)
  - MAED 3495 Advanced Perspectives on School Mathematics I (Prereq/Coreq)

Department of Inclusive Education

- INED 4435 Foundations for Teaching Adolescent English Learners (Course Discontinuation)
- INED 4436 Diverse Language Learners in Content (Course Discontinuation)

COLLEGE OF HUMANITIES AND SOCIAL SCIENCES

Department of English

- English Education, B.S.
  - Program Requirements
  - Electives
- ENGL 2390 Great Works for Middle Grades Teachers (Number, Prereq/Coreq)
<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCM 2000 Culture and Success in Science and Mathematics</td>
<td>New Course (Area F)</td>
<td>- There was a typo in Catalog description – change “mathematic” to “mathematical”</td>
<td>☑ Representation not present; tabled ☑ Motion to Approve By: D. Michael Franklin ☑ Motion Seconded By: Zeynep Kelani By: ☑ Approved - ALL ☐ Rejected Notes:</td>
</tr>
</tbody>
</table>
| MAED 1190 - Calculus for Middle Grades Teachers | New Course | - UPCC member; Why is this course necessary? This is duplicative.  
- Kim Loomis: Approaching calculus from potential teachers’ perspective – a student would have a totally different experience in main Calculus because this course would include pedagogy for middle grades.  
- It’s not a methods course because it includes the modeling.  
- Discussion ensued around the difference between a typical math course and one aimed towards teachers (pedagogy)  
- UPCC Member: it replaces MATH 1190 /  
- Consider more language in the proposal *and syllabus* around the pedagogy in it.  
- Consider making Calculus a Prerequisite.  
- UPCC rep (KL) gave anecdotal evidence regarding integration of the skills-based teaching and pedagogy-based teaching being successful.  
- **Discussion – Doug** – I would recommend that you add more language or clarify language around pedagogical nature of the course.  
- **Amendment** – please include mention in the description of the accrediting/standard body (in order for a layman to understand the referenced competencies) | ☑ Representation not present; tabled ☑ Motion to Approve By: D. Michael Franklin ☑ Motion Seconded By: Susan Vande Ven ☑ Approved 9 ☐ Rejected - 2 Notes: PASSED |
<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| MAED 2390                | Prefix, Number, Prereq/Coreq | - Emails flew with clarification – yes this course already existed  
- UPCC member point: its also duplicative | ☐ Representation not present; tabled  
☒ Motion to Approve  
By: Amanda Wansa Morgan  
☒ Motion Seconded  
By: D. Michael Franklin  
☒ Approved - ALL  
☒ Rejected  
Notes: |

**COLLEGE OF SCIENCE AND MATHEMATICS**

Department of Statistics and Analytical Sciences

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| STAT 1402                | New Course – General Education | - Presentation from department  
- We want to keep the name (not add software) (Last UPCC meeting 1-23-20, we voted to approve with title change / that change was rejected by department)  
  o We have a higher level course which involves the software for Digital computing; therefore we want to keep this course name as is.  
- UPCC pointed out that using the word “Excel” is problematic because it’s a brand name / we want to use the defining term for that program – if that changes at all, the proposal is going to have to come back up. Could be an issue down the line.  
  o Originator: We are coming back to UPCC within 2-3 years anyway to improve the course; therefore, we can keep Excel because it’s not going anywhere  
  o UPCC member: What about putting in the term “Spreadsheets” instead of “Excel”  
- UPCC Rep from MATH department said “the Math Department” still feels that everyone should still take a Math course while here and passing this allows a student to take two STAT classes during their time here. There is still issue with “Excel” being in the description – it sounds like a Continuing Ed Course. | ☐ Representation not present; tabled  
☒ Motion to Approve with original Title  
By: D. Michael Franklin  
☒ Motion Seconded  
By: Susan Vande Ven  
☒ Approved - 0  
☒ Rejected - 12  
Notes: |
- It’s bad to endorse a brand name software “Excel” in the course title
- Question from UPCC: was this not caught by the Gen Ed Council?
  o No, there were no notes of this nature from the Gen Ed Council.
  o **This was a charge from the USG**
- Originator claimed Chair of the Math Dept. supports this pathway
- We examined a graphic from the instructional documents from the USG regarding pathways within Gen Ed.
- Duplication of topics – since we can’t have 1401 as a prerequisite of 1402, we want to make sure there is some shared content. Spiral curriculum – the 2nd course for a student who takes both is going to go “deeper in a different way”
- **Motion Failed…**
- **WHAT ARE THE RECOMMENDATIONS?**
  o A reminder that we did approve it with the change to the title (removing “Excel” and using Spreadsheets or software)
  o What do we do next?
  o UPCC member pointed out that we are all voting with different perspectives and some of the points raised in the room today (1/30) are different than the points made on (1/23).
  o Kris gave information about the history of the development of the course over the timespan of a year
    - What’s wrong with “Applied Statistics and Research Methods”
  o Point of Order from D. Michael Franklin that we could change the title and/or make recommendations and they could return with the proposal to the February UPCC meeting.
    - Dept – “we would be okay with changing the title to ‘Applied Statistics and Research Methods using Spreadsheets”
    - To submit a Title change, it would have to go back to the Originator and come back through.
Another point made that spreadsheets would be a better word in the title.

- Recommendation from Amy Jones – since it’s been rejected, it needs to go back down and back up.
- Change the title, change the syllabus (eliminate Excel & consider Applied Statistics)

New Business

COLLEGE OF ARCHITECTURE AND CONSTRUCTION MANAGEMENT

Department of Architecture

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| ARCH 4895 Computational Methods Advanced Generative-Analytical Technologies in Architecture | New Course | - Concerns raised regarding Title  
- Typo in description? – no  
- Discussion – please communicate to the Department that their proposal is at the UPCC and can’t go through without representation  
- TABLED | ☒ Representation not present; tabled  
☐ Motion to Approve  
☐ Representation not present; tabled  
☐ Motion to Approve  
☐ Approved - ALL  
☐ Rejected  
Notes: |

UNIVERSITY COLLEGE

Department of Leadership and Integrative Studies

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Action &amp; Proposal Type</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| Leadership Studies Minor | New Minor/Endorsement | - Pinder Naidu & Dr. Scott  
- Courses were on Consent Agenda  
- No issues | ☐ Representation not present; tabled  
☑ Motion to Approve  
☑ Motion Seconded  
☑ Approved - ALL  
☐ Rejected  
Notes: |
## COLLEGE OF HUMANITIES AND SOCIAL SCIENCES

### School of Communication and Media

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Journalism and Emerging Media, B.S.</td>
<td>• Laura Beth Daws &amp; Barbara Gainey</td>
<td>☒ Representation not present; tabled</td>
</tr>
<tr>
<td>• Public Relations, B.S.</td>
<td>• The major has developed 4 programs (from one program with 4 concentrations)</td>
<td>☒ Motion to Approve Entire package from School of Communication &amp; Media</td>
</tr>
<tr>
<td>• Media and Entertainment, B.S.</td>
<td>Recommendation: on Batch Changes, unify the language across the prerequisites</td>
<td>☒ Motion Seconded By: Bill Griffiths</td>
</tr>
<tr>
<td>• Organizational and Professional Communication, B.S.</td>
<td>Brief discussion ensued – Amy Jones said the language was indeed unified / Executive Committee members pointed out it wasn’t when we looked at it and it was slightly confusing.</td>
<td>☒ Approved - ALL</td>
</tr>
<tr>
<td>• COM 3340 Digital Media Production (Prefix, Prereq/Coreq)</td>
<td>Amendment: Please add Batch on this agenda (1/30/20)</td>
<td>☐ Rejected Notes:</td>
</tr>
<tr>
<td>• MENT 3100 Fundamentals of Media and Entertainment (Title, Description)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 3200 Writing for Entertainment Media (New Course)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 3300 Entertainment Podcasting (New Course)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 3326 International Media (Title, Description, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4424 Uses and Effects of Mass Media (Description, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4434 Topics in Media (Title, Description)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4436 Topics in Entertainment (Title, Description, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4454 moMENTum productions (New Course)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4464 Documentary Filmmaking (Prereq/Coreq, Credit Hour Distribution)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• MENT 4485 Media &amp; Entertainment Capstone (Title, Description, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 3025 Introduction to Organizational and Professional Communication (Number, Title, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 3345 Team Communication (Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 4344 Training and Development (Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 4440 Leadership Communication (Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 4455 Organizational Communication Practicum (Capstone) (Title, Prereq/Coreq)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• ORGC 4470 Topics in Organizational and Professional Communication (New Course)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**BATCH (COREQ/PREREQ)**

<table>
<thead>
<tr>
<th>Coreq</th>
<th>Prereq</th>
</tr>
</thead>
<tbody>
<tr>
<td>COM 3320, COM 3350, COM 3398, COM 4100, COM 4490, COM 4400</td>
<td>JOUR 3395, JOUR 4300, JOUR 4410, JOUR 4420, JOUR 4470, PR 3355, PR 3375, PR 3380, PR 4210, PR 4405, PR 4415, PR 4460, PR 4465, PR 4605, PR 4495, PR 4670</td>
</tr>
</tbody>
</table>

**Batch: Prereq/Coreq**

| JOUR 3360, JOUR 4412, JOUR 4445, JOUR 4450, MENT 4464 |

**BATCH (PREREQ/COREQ)**

<table>
<thead>
<tr>
<th>Coreq</th>
<th>Prereq</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORGC 3325, ORGC 3459, COM 3350, COM 3320</td>
<td></td>
</tr>
</tbody>
</table>

**Batch: (Prereq/Coreq)**

| ORGC 3376, COM 3315, PR 3429 |  |
COLES COLLEGE OF BUSINESS

School of Accountancy

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| • ACCOUNTING, B.B.A  
  o Major/Degree Specific Admission Requirements (GATE)  
  o Area F/Lower Division Requirements  
  o Program Requirements  
  o Electives  
  • ACCT 2101 Principles of Accounting I (Number, Title, Description)  
  • ACCT 2102 Principles of Accounting II (Number, Title, Description) | - Presenting: Hope Baker  
- This is all part of Degree Audit process | ☐ Representation not present; tabled  
☒ Motion to Approve  
By: D. Michael Franklin  
☒ Motion Seconded  
By: Zeynep Kelani  
☒ Approved - ALL  
☐ Rejected  
Notes: |

Department of Economics, Finance and Quantitative Analysis

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| • Economics, B.B.A.  
  o Major/Degree Specific Admission Requirements (GATE)  
  o Area F/Lower Division Requirements  
  o Program Requirements  
  o Electives  
  • ECON 2105 Principles of Macroeconomics (Number, Description, Prereq/Coreq)  
  • ECON 4510 Microeconomics (Prereq/Coreq)  
  • ECON 4590 Applied Equity Valuation (Crosslist with FIN 4590) (New Course) | - We took Calculus out of the program so now it is a prerequisite for one of the courses  
- UPCC Member: this looks like a result of multiple changing things, just clarifying.  
- Answer: Yes, except for ECON 4590.  
- Member: Is ECON 4590 pulled with FinTECH?  
- Answer: no.  
- QUESTION ON 4590 – why do you need “permission of the Chair”?  
- Answer: We are trying to limit it to the highly competitive students (who have completed the prerequisites). Has to do with the competition teams this class is related to. | ☐ Representation not present; tabled  
☒ Motion to Approve  
By: D. Michael Franklin  
☐ Motion Seconded  
By: Zeynep Kelani  
☒ Approved – ALL  
☐ Rejected  
Notes: |
### Proposal

- **Finance, B.B.A.**
  - Major/Degree Specific Admission Requirements (GATE)
  - Area F/Lower Division Requirements
  - Program Requirements
  - Electives

- **FIN 3100 Principles of Finance** (Prereq/Coreq)
- **FIN 4360 Investments** (Prereq/Coreq)
- **FIN 4590 Applied Equity Valuation** (Crosslist with ECON 4590) (New Course)

### Discussion

- Question from Susan Vande Ven – the tabled courses = I presume these are electives
  
  - Answer: yes

- Question from DMF – regarding the committee that will be examining courses that are cross-listed etc,

### Status

- ☐ Representation not present; tabled
- ☒ Motion to Approve
  By: D. Michael Franklin
- ☒ Motion Seconded
  By: Susan Vande Ven
- ☒ Approved - ALL
- ☐ Rejected

### Notes:

**Department of Information Systems**

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| • **Information Security and Assurance, B.B.A.**
  - Major/Degree Specific Admission Requirements (GATE)
  - Area F/Lower Division Requirements
  - Program Requirements
  - Electives
| - **IS 3100 Information Systems Management** (Prereq/Coreq)  
  **IS 3815 Blockchain for Business** (New Course) | **- same question**  
  - FTA course is an elective, yes?  
  - Answer: YES. | ☒ Motion to Approve  
  By: D. Michael Franklin  
  ☒ Motion Seconded  
  By: Amanda Wansa Morgan  
  ☒ Approved - ALL  
  ☐ Rejected  
  Notes: |

### Levan School of Management, Entrepreneurship & Hospitality

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| • **Entrepreneurship, B.B.A.**
  - Major/Degree Specific Admission Requirements (GATE)
  - Area F/Lower Division Requirements
  - Program Requirements
  - Electives
| Presenting: Doug Moodie – minimizing prerequisites that were being used as flow control. | ☐ Representation not present; tabled  
  ☒ Motion to Approve  
  By: Amanda Wansa Morgan  
  ☒ Motion Seconded |
**Management, B.B.A.**
- Major/Degree Specific Admission Requirements (GATE)
- Area F/Lower Division Requirements
- Program Requirements
- Electives
- ENTR 4122 Venture Analysis (Prefix, Prereq/Coreq)
- MGT 4003 Management of Projects (Prereq/Coreq)
- MGT 4476 Contemporary Global Business Practices (Prereq/Coreq)
- MGT 3100 Management and Behavioral Sciences (Prereq/Coreq)
- MGT 4002 Managing People (Prereq/Coreq)
- MGT 4004 Managing Your Company (Prereq/Coreq)
- MGT 4125 International Entrepreneurship (Prereq/Coreq)
- MGT 4130 Commercial Real Estate Ventures (Prereq/Coreq)

**Music and Entertainment Business Program**

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interdisciplinary Music and Entertainment Business Certificate (Standalone and Embedded)</td>
<td>Presenting – Hailey Kate Daykin</td>
<td>☒ Motion to Approve&lt;br&gt;By: D. Michael Franklin&lt;br&gt;☑ Motion Seconded&lt;br&gt;By: Susan Vande Ven&lt;br&gt;☑ Approved - ALL&lt;br&gt;☐ Rejected&lt;br&gt;Notes: These courses have been taught as Special Topics.</td>
</tr>
<tr>
<td>MEBU 3280 Fundamentals of Creative Adaptability (Video Production) (New Course)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MEBU 3380 Principles of Creative Adaptability (Video Production) (New Course)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MEBU 4480 Advanced Creative Adaptability (Video Production) (New Course)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Department of Marketing and Professional Sales**

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing, B.B.A.</td>
<td>MKTG 4460 Sales Technology and Analytics (New Course)</td>
<td>☒ Motion to Approve&lt;br&gt;By: D. Michael Franklin&lt;br&gt;☑ Motion Seconded&lt;br&gt;☐ Rejected&lt;br&gt;Notes:</td>
</tr>
</tbody>
</table>
• Professional Sales, B.B.A.
  - Major/Degree Specific Admission Requirements (GATE)
  - Area F/Lower Division Requirements
  - Program Requirements
  - Electives

• International Business, B.B.A.
  - Major/Degree Specific Admission Requirements (GATE)
  - Area F/Lower Division Requirements
  - Program Requirements
  - Electives

• MKTG 3100 Principles of Marketing (Prereq/Coreq)
• MKTG 4460 Sales Technology and Analytics (New Course)

- Another point that “Excel” is in the Description – we would recommend “spreadsheets”

By: Zeynep Kelani
☐ Approved
☐ Rejected
Notes:

---

INSTITUTE FOR CYBERSECURITY WORKFORCE DEVELOPMENT

<table>
<thead>
<tr>
<th>Proposal</th>
<th>Discussion</th>
<th>Status</th>
</tr>
</thead>
</table>
| Cybersecurity (eMajor), B.S. | Presenting: Herb Mattord
  - Request to move the IT Minor embedded.
  - We modified it and they didn’t let the department know.
  - The IT embedded minor was an artifact from when the degree was created. When the IT minor changed, it had a negative impact; so, we removed it. Chair of IT is still willing to take a substitution. | ☐ Representation not present; tabled
☐ Motion to Approve
By: D. Michael Franklin
☒ Motion Seconded
By: Zeynep Kelani
☐ Approved
☐ Rejected
Notes: |
| CYBR 3100 Principles of Cybersecurity (Title) | |
| CYBR 3123 Hardware and Software Concepts (Prereq) | |
| CYBR 3300 Management of Cybersecurity in A Global Environment (Title) | |
| CYBR 4330 Incident Response and Contingency Planning (Prereq) | |

---

MOTION TO ADJOURN – 1:47pm – Amanda Wansa Morgan